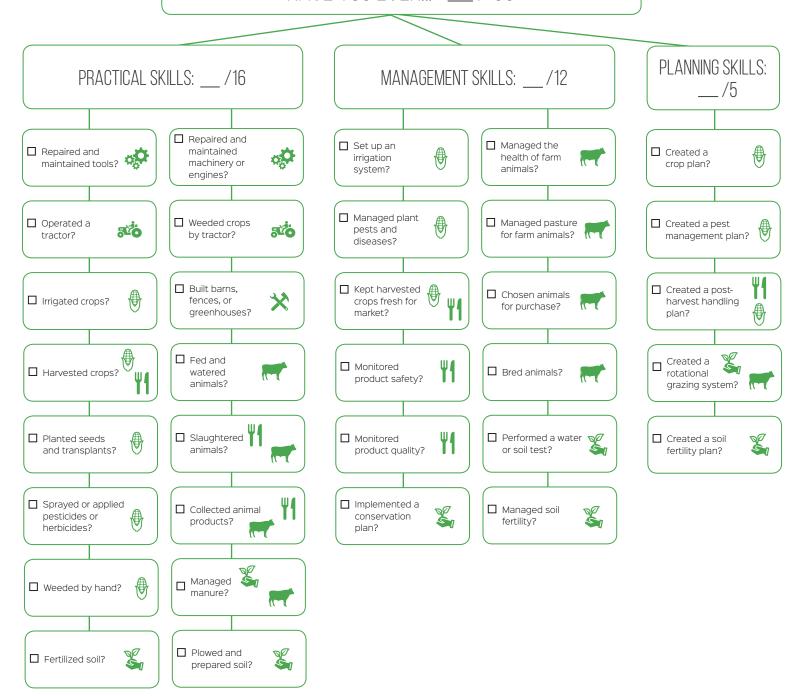
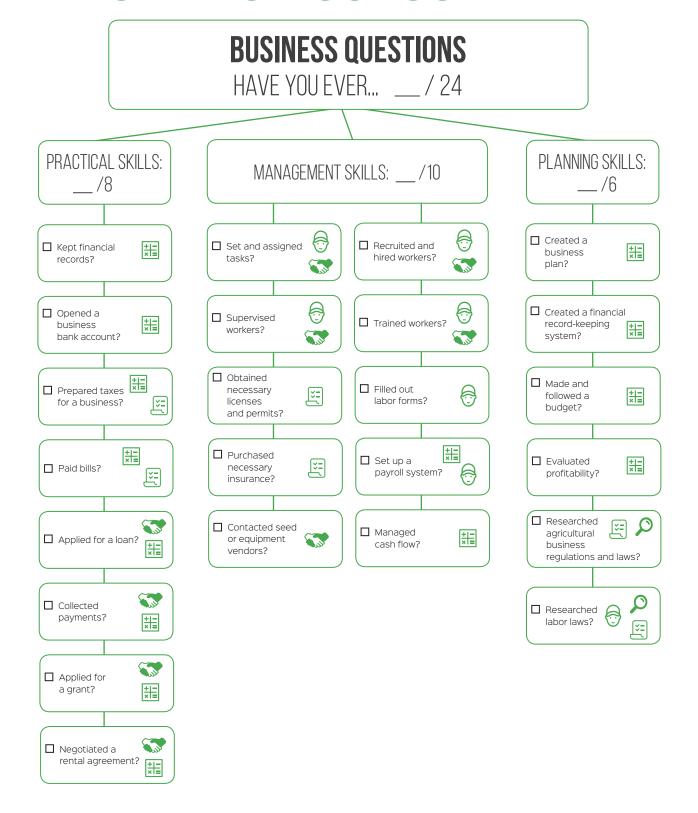
PRODUCTION QUESTIONS

HAVE YOU EVER... ___ / 33



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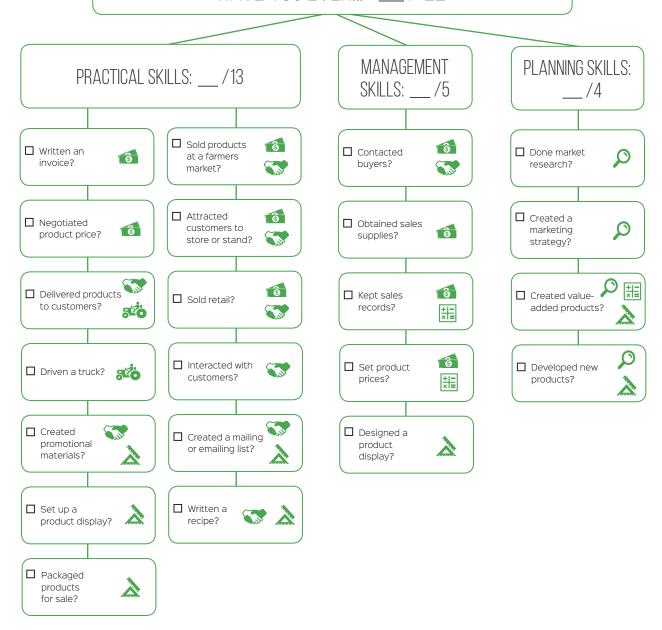
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2

MARKETING QUESTIONS

HAVE YOU EVER... / 22



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3

Identify the skill areas that are most important for your farm business. You should now be able to see which skill areas and levels you can bring to a farm business. Look at the number of "your skills" compared to the total skills in that area and but a star next to your top three to five skills. Write these in the space below.

SKILL AREAS

	Your skills	Total		Skill areas I can bring to the farm (list three to five):
	/_	9	_ Animal husbandry	1
41	/_	7	_ Food handling	2. 3.
O C	/_	2	_ Equipment maintenance	4
52 6	/_	4	_ Equipment use	5
	/_	8	_ Soil care	Skill areas I would like to develop (list three to five):
•	/_	11	_ Vegetable production	Now, look at the skills without stars and think about which are most important for the farm business that you would like to create. Are any of these exciting to you? Are you interested in developing any of
×	/_	1	_ Construction	
	/_	7	_ Labor management	these skills? 1
ê	/_	9	_ Sales	2
Q	/_	6	_ Research	3
	/_	18	_ Communication	5
* =	/_	6	_ Law compliance	Skill areas I may need to rely on others for (list three to five):
A	/_	8	_ Design	Are there any skills that seem important for your farm business, but also uninteresting to you?
+ - x =	/_	17	_ Financial management	These are skills that you should get other people to help you with. Remember, what you dislike doing may be someone else's favorite task.
				1
				2
				3
				4

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